

YOU ARE NOT AN EASY PERSON TO FIND!

With Laing Companies (Industrial Source and National Fire Fighter), a 3rd-generation family-owned business, you will be on the road to exciting professional challenges and opportunities. We aren't looking for workers. We're looking for people who can contribute, grow, think and dream. We're looking for people who are adaptable, self-motivated, passionate, creative team players - people who are confident in acting decisively in a dynamic environment and who are energized by the challenge to make a difference. If that sounds like you, why not bring your talents and skills to Industrial Source and National Fire Fighter? We are growing in exciting new ways and we recognize that the right people, offering their ideas and expertise, will enable us to continue our success. We are dedicated to finding, developing and retaining the best people for our company. In return, we aim to make sure that our employees are happy and motivated. We offer a challenging, fun and financially rewarding working environment. We provide opportunities to develop your skills, further your career, and achieve your goals.

INTERESTED? GOOD! SO ARE WE.

We're pretty sure you'll want to know we offer a great benefits package: things like 401k, a full menu of health benefits, a casual work environment and many more perks we don't have room to mention here. We're interested in learning more about you and appreciate the time you take to learn about us. Contact us today; we have opportunities in sales, assembly/manufacturing, welding repair, distribution (delivery driving), purchasing and accounting in our locations in Eugene, Salem, Portland, Medford, Coos Bay and Grants Pass.

CORE VALUES

DO THE RIGHT THING | FAMILY | FUN | INDEPENDENCE | SUSTAINABILITY | COMMUNITY

Our **mission** is to be a relationship-based company delivering exceptional customer service and value in compressed gases and cryogenics, welding, and fire suppression supplies and services. Our **vision** is to be the most respected and trusted provider of compressed gases and cryogenics, welding supplies, and fire suppression solutions in the markets we serve.

Contact Information: Michelle Willett, HR Manager

hr@industrialsource.com

phone 541-242-6120

fax 541-485-1552

www.industrialsource.com

www.nationalfirefighter.com

HOW WE BECAME LAING COMPANIES...

It all started in 1945 in an old gas station. The country was rebuilding after World War II, making our economy strong. With the soldiers home, the baby boom could officially begin, prompting the start of urban sprawl and suburbs. Small businesses were growing fast. Eugene Welders Supply, owned by Ernie Laing and Mack McReynolds, continued to grow. In 1967 Ernie and Mack started Coos Bay Welders Supply. Both businesses were establishing themselves as leaders in their market. By the late 1970's Eugene Welders Supply and Coos Bay Welders Supply were handed down to Ernie and Mack's sons, Jerry Laing and Larry McReynolds. The next big change started when Jerry Laing bought Larry McReynolds shares of the business and hired his sons, Bob and Brent Laing. In 1994 Eugene Welders Supply bought C & I Tool and began selling machine tools. The product offering grew from welding supply and gas distribution to machine tools and a much broader offering of industrial supplies requiring a more descriptive name. The name Industrial Source better describes who we are, which lead to the official name change in 1996. In 1999 Bob and Brent purchased Jerry's share of the business. Then the fun really began! Laing Companies began developing a vision of being in all major markets from Seattle to the Bay Area. That same year a branch store in Salem was opened; in the fall of 2001, Bob and Brent purchased two existing welding supply stores in Medford; and in May of 2005 we began a Portland branch, proudly bringing Industrial Source to those markets as well. Much of our success can be attributed to our long-term relationships with vendors, customers, and employees. Over the years we have experienced many economic climates ranging from the construction of dams, the downfall of the timber industry and the growth of the motor coach and semi-conductor plants. More than a handful of our employees have been with us for 20 years or more. We pride ourselves in our relationship with our employees, knowing our success depends on them.

Let's back up to 1992.... when Bob and Brent Laing purchased National Fire Fighter Corporation, a company that was founded in 1951 and had changed hands several times. Since owning National Fire Fighter, the Laing brothers have built the business on quality service and a reputation for safety and knowledge. Over the years National Fire Fighter has grown into a full service Fire Suppression Safety, Service, and Supply business. Locally we offer sales and service of fire extinguishers to businesses and the general consumer, as well as fire suppression installation and service. Nationally we have a presence through our Wildland Fire Supply Catalog. We sell to over 45,000 customers - both government and private - offering everything from clothing to fire fighting attack apparatus that we assemble at our location. In December of 1999, Carbon Dioxide, Inc. of Portland approached the Laing Brothers with an intention to sell. Bob and Brent, savvy businessmen that they are, saw an opportunity and voila!--in early 2000 Carbon Dioxide, Inc. became another member of the Laing Companies family thereby bringing us one step closer to our vision for Laing Companies, Seattle to the Bay Area. Carbon Dioxide, Inc. (whose name was changed to National Fire Fighter in 2002), offers the same services as Eugene National Fire Fighter with the exception of the Wildland Division. Just like Industrial Source, National Fire Fighter also has employees whose careers with us span 20 years or more (we like that!). Then, in the spring of 2005, another division, National Forestry Equipment was started. This is a division within the Wildland Division that markets and sells reforestation supplies.

As you can tell from our history, Laing Companies is growing quickly and is looking forward to the future but not forgetting the values and vision that began this family of companies.

